

	<u>Jul '13 - Jun 14</u>
Ordinary Income/Expense	
Income	
100 · League Income	
Player Fees	1,394,772.27
Total 100 · League Income	<u>1,394,772.27</u>
200 · Recreation	
Bryan Park	23,830.00
Concessions	0.00
Hensley	240,611.50
Photography Income	7,630.49
Providence Middle School	67,379.00
Registration Fees	12,677.00
TOP Soccer	-240.00
Ukrop Park	8,769.00
200 · Recreation - Other	<u>3,096.50</u>
Total 200 · Recreation	363,753.49
300 · Academy Program	
Player Fees - Academy	675.00
300 · Academy Program - Other	<u>1,545.00</u>
Total 300 · Academy Program	2,220.00
400 · Tournament Income	
Concession/Vendor	3,043.60
Hotel revenue	11,315.00
T-shirts Sales	7,405.33
Team Fee	231,593.75
400 · Tournament Income - Other	<u>5,250.00</u>
Total 400 · Tournament Income	258,607.68
500 · ADP Registration Fees	
Collegiate	31,246.00

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Richmond Kickers Youth Soccer Club
Profit & Loss
July 2013 through June 2014

	<u>Jul '13 - Jun 14</u>
Hanover	9,020.00
Ukrop Park	8,939.50
Woodlake	11,812.00
500 · ADP Registration Fees - Other	13,750.00
	<hr/>
Total 500 · ADP Registration Fees	74,767.50
600 · Camp Income	133,955.33
700 · Richmond United	-1,375.00
800 · RVAccess Income	42,389.40
	<hr/>
Total Income	2,269,090.67
Cost of Goods Sold	
Additional Training	-830.00
RVAccess	
Awards	36.86
Equipment	722.00
League Fees	864.00
Operations	1,808.85
Supplies	495.84
Uniforms	2,081.00
RVAccess - Other	4,842.12
	<hr/>
Total RVAccess	10,850.67
1000 · Travel	
Coaches Apparel	617.44
Coaching Education	10,168.74
Directors of Coaching	4,000.00
Equipment	1,970.44
Field Expense	28,073.84
Goalkeeper Training	14,845.00
League Fees & Referees	85,190.80
Non-Resident Fee	450.00
Per Diem	19,127.18

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July 2013 through June 2014

	<u>Jul '13 - Jun 14</u>
Summer Training	11,700.00
Tournament Fees	181,755.00
Tryout Expenses	795.06
1001 · Coaches Cost	<u>270,400.87</u>
Total 1000 · Travel	629,094.37
2000 · Recreation Program	
Coaches Apparel	980.00
Coaching Education	-85.00
Dues & Subscriptions	603.00
Equipment	1,096.75
Field Maintenance	348.00
Hensley Office Phone	1,063.05
High School Scholarships	1,500.00
League Registration Fees	20,154.00
Non-Resident Fees	1,140.00
Operating Expense	460.64
Referee	64,662.20
TOP T-shirts	180.50
Training Expense	4,645.00
Uniforms	<u>53,100.93</u>
Total 2000 · Recreation Program	149,849.07
3000 · Academy	
Airfare	26,736.68
Apparel	1,827.75
Coaches Cost	5,500.00
Facility Fee	1,000.00
Ground Transportation	20,395.69
Hotel Accomodations	26,557.05
Operating Expense	2,788.08
Per Diem	3,547.55
Referees	148.55

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July 2013 through June 2014

	<u>Jul '13 - Jun 14</u>
Registration Fees	6,465.00
Total 3000 · Academy	94,966.35
4000 · Tournament Expenses	
Awards/Medals/Trophies	11,044.04
Field/Equipment Expense	22,642.50
Non-employee pay	900.00
Operating Expense	13,219.57
Referees	92,124.24
T-shirts	-1,666.00
Total 4000 · Tournament Expenses	138,264.35
5000 · ADP Expenses	
Field Agreement	4,411.87
Registration Fees	3,899.00
Training Fee	30,050.00
Uniforms	7,314.00
Total 5000 · ADP Expenses	45,674.87
6000 · Camp Expense	
Field/Facility/Commission Fees	17,660.00
Insurance	730.00
Miscellaneous	83.50
Registration Fee	1,365.84
T-Shirts/Balls/Gear	5,804.00
Trainer Fee	38,237.03
6000 · Camp Expense - Other	5,263.96
Total 6000 · Camp Expense	69,144.33
Total COGS	1,137,014.01
Gross Profit	1,132,076.66

	<u>Jul '13 - Jun 14</u>
Expense	
Amortiation Expense	12,989.23
Computers & Equipment	8,595.94
Credit Card Fees	86.83
Depreciation Expense	520,845.97
Insurance	
Board/Fidelity Bond	995.00
General Liability	3,315.00
Health Insurance	52,184.48
Workers Comp Ins	5,524.50
Insurance - Other	1,055.14
Total Insurance	63,074.12
Little Kicks Expenses	300.00
Office Expense	992.22
Office Rent	31,351.84
Online Credit Card Fee	38,913.04
Online Regist & Maintenance Fee	17,894.00
Payroll Expenses	695,112.74
Payroll Taxes	
FICA Expense	53,541.81
FUTA Expense	35.38
861a · VEC Expense	977.79
Total Payroll Taxes	54,554.98
Postage	1,074.29
Printing & Marketing	25,906.18
Retail	16,982.65
Supplies	1,472.89
Taxes/Licenses/Professional Fee	12,999.47
Telephone	15,710.86
The Payments Company	-4,070.76
2500 · Ukrop Park	

	<u>Jul '13 - Jun 14</u>
Electricity	19,386.00
Equipment	2,172.79
Field Maintenance	141,869.32
Miscellaneous	1,753.70
Operating Expense	1,638.77
Real Estate Taxes	83,465.35
Staffing	6,924.25
Trash/Waste Service	10,230.02
Utilities	5,893.53
2500 · Ukrop Park - Other	324.88
Total 2500 · Ukrop Park	<u>273,658.61</u>
2600 · Hensley Park	
Field Maintenance	75,232.34
Improvements	1,575.35
Insurance	622.43
Miscellaneous	508.63
Security	9,321.40
Utilities	6,982.61
Vehicle Registration	40.75
Total 2600 · Hensley Park	<u>94,283.51</u>
Total Expense	<u>1,882,728.61</u>
Net Ordinary Income	-750,651.95
Other Income/Expense	
Other Income	
Donations	866,689.68
Elementary Soccer	855.00
Field Rental	24,634.50
Gain/Loss on Sale of Securities	-6,780.27
GRAP Lease Agreement	187,000.00

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Richmond Kickers Youth Soccer Club
Profit & Loss
July 2013 through June 2014

	<u>Jul '13 - Jun 14</u>
Interest Income	290.29
Little Kicks	26,572.43
Mighty Kicks	2,000.00
Retail Sales	25,959.61
Sponsorship	4,820.00
Team Coach	22,074.22
Uniform Fees - Travel	33,330.26
Total Other Income	<u>1,187,445.72</u>
Other Expense	
Staff Travel & Meetings	2,389.20
Employee Per Diem/Bonus	9,663.95
Fraudulant Credit Card Charges	306.74
Interest Expense	222,813.68
SUSPENSE	-35,142.89
Team Coach Expenses	84,567.78
Uniforms - Travel & Academy	248,981.99
Total Other Expense	<u>533,580.45</u>
Net Other Income	<u>653,865.27</u>
Net Income	<u><u>-96,786.68</u></u>