

	<u>Jul '11 - Jun 12</u>
Ordinary Income/Expense	
Income	
Super Y	
Player fees	659.48
Super Y Uniform Sales	-8.00
Super Y - Other	578.50
Total Super Y	<u>1,229.98</u>
100 · League Income	
Travel Player Fees	1,109,376.91
Total 100 · League Income	<u>1,109,376.91</u>
200 · Recreation	
Concessions	361.49
Field Rental	3,055.00
Hensley	
Capital Funds	53,386.00
Hensley - Other	254,400.75
Total Hensley	<u>307,786.75</u>
Photography Income	7,387.82
Providence Middle School	79,482.20
TOP Soccer	776.75
Training and Education	1,255.00
Ukrop Park	10,440.00
Union	35,209.50
200 · Recreation - Other	46.00
Total 200 · Recreation	<u>445,800.51</u>
300 · Academy Program	
Player Fees	28,974.37
Trips	52,855.79
Uniforms	3,568.50
Total 300 · Academy Program	<u>85,398.66</u>
400 · Tournament Income	
Concession/Vendor	1,950.00
Hotel revenue	4,337.00
T-shirts Sales	9,336.25
Team Fee	241,484.93
Total 400 · Tournament Income	<u>257,108.18</u>

Jul '11 - Jun 12

500 · ADP	
Byrd Middle School	2,100.00
Collegiate	35,034.00
Pearson's Corner	245.00
Poor Farm Park	4,802.00
Ukrop Park	12,432.00
Woodlake	13,206.00
Total 500 · ADP	<u>67,819.00</u>
600 · Camp Income	105,195.21
Total Income	<u>2,071,928.45</u>
Cost of Goods Sold	
Administrative Expenses	14,000.00
Recreation Training MYSL/AYSL	320.00
1000 · Travel	
ADSL	15,739.18
Bryan Park Field Agreement	10,000.00
Coaches Apparel	242.63
Coaches Cost	221,060.00
Coaching Education	3,437.96
Directors of Coaching	4,000.00
Equipment Fields	0.00
Field Expense	11,204.25
League Fee	
188 · Field Agreement	11,183.44
League Fee - Other	11,447.70
Total League Fee	<u>22,631.14</u>
League Fees & Referees	26,605.00
Per Diem	20,798.01
TD Travel & Meetings	1,794.73
Tournament Fees	165,005.82
Training - Advanced Skills	9,900.00
Training equipment	2,228.25
Tryout Expenses	202.68
U9	117.00
Uniforms	252,622.71
VCCL	19,589.34
VSLI	31,815.00
Total 1000 · Travel	<u>818,993.70</u>

Jul '11 - Jun 12

2000 · Recreation Program	
Awards/Trophies	2,927.43
Coaching Education	2,872.00
Equipment	724.32
Field Maintenance	2,717.83
Hensley Office Phone	480.17
High School Scholarships	2,000.00
League Registration Fees	22,617.00
Office Rent.	6,250.00
Operating Expense	1,143.50
Referee	46,561.56
Training Expense	2,552.50
Uniforms	107,329.54
Total 2000 · Recreation Program	<u>198,175.85</u>
3000 · Academy	
Airfare	17,225.10
Coaches Cost	2,250.00
Ground Transportation	52,684.60
Hotel Accomodations	946.64
Operating Expense	596.38
Per Diem	734.00
Registration	993.00
3000 · Academy - Other	-870.41
Total 3000 · Academy	<u>74,559.31</u>
350 · Super Y Expenses	
356 · Field Set Up	595.00
370 · Uniforms	19.11
375 · Coaching Fee	2,860.00
376 · League fees	3,790.00
380 · Operating expenses	1,307.34
388 · Travel Expenses	4,340.30
390 · Referees	2,395.00
Total 350 · Super Y Expenses	<u>15,306.75</u>
4000 · Tournament Expenses	
Awards/Medals/Trophies	15,275.77
Field/Equipment Expense	5,624.28
Non Employee Pay	600.00
Operating Expense	11,064.48

	<u>Jul '11 - Jun 12</u>
Referees	75,916.86
T-shirts	5,791.91
Total 4000 · Tournament Expenses	<u>114,273.30</u>
5000 · ADP Expenses	
Director	1,166.66
Equipment	1,747.83
Field Agreement	5,503.12
Field Maintance	340.00
Registration Fees	2,620.00
Training Fee	30,525.00
Uniform	8,363.00
Total 5000 · ADP Expenses	<u>50,265.61</u>
6000 · Camp Expense	
Field/Facility/Commission Fees	10,163.50
Insurance	900.00
Registration Fee	1,307.00
T-Shirts/Balls/Gear	2,010.00
Trainer Fee	22,067.50
6000 · Camp Expense - Other	7,807.25
Total 6000 · Camp Expense	<u>44,255.25</u>
Total COGS	<u>1,330,149.77</u>
Gross Profit	741,778.68
Expense	
Accounting	761.04
Bank Charges	174.00
Computers & Equipment	7,227.62
Credit Card Fees	85.00
Fuel/EZ Pass	35.00
Golf Tournament Expense	8,601.64
Insurance	
Health Insurance	35,420.58
Workers Comp Ins	7,597.00
Insurance - Other	6,608.79
Total Insurance	<u>49,626.37</u>
Legal	710.00
Little Kicks Expenses	521.34

	<u>Jul '11 - Jun 12</u>
Marketing	7,893.94
Misc Holiday Party	-130.25
Office Expense	793.90
Office Rent	29,535.84
Online Credit Card Fee	39,802.29
Online Regist & Maintenance Fee	16,026.00
Payroll Expenses	678,172.94
Payroll Taxes	
FICA Expense	52,207.65
FUTA Expense	95.60
861a · VEC Expense	1,262.79
Payroll Taxes - Other	-3.63
Total Payroll Taxes	<u>53,562.41</u>
Postage	2,443.06
Printing & Marketing	20,800.94
Retail	16,925.17
Staff Meetings and Travel	1,096.02
Supplies	2,703.94
Taxes/Licenses/Professional Fee	275.00
Telephone	21,085.40
void	0.00
2500 · Ukrop Park	
Electricity	13,762.50
Equipment	3,831.88
Field Lining	7,388.40
Field Maintenance	97,211.65
Insurance	375.00
Miscellaneous	1,400.00
Operating Expense	2,182.69
Real Estate Taxes	41,006.86
Staffing	4,655.00
Trash/Waste Service	398.24
Utilities	11,036.04
2503 · Waste Service	11,908.67
Total 2500 · Ukrop Park	<u>195,156.93</u>
2600 · Hensley Park	
Field Maintenance	78,473.05
Insurance	719.53
Operations	3,441.73
Real Estate Taxes	2,755.35

	<u>Jul '11 - Jun 12</u>
Security	8,563.40
Utilities	14,831.62
2600 · Hensley Park - Other	464.00
Total 2600 · Hensley Park	<u>109,248.68</u>
Total Expense	<u>1,263,134.22</u>
Net Ordinary Income	-521,355.54
Other Income/Expense	
Other Income	
Auction	0.00
Avery Spence Fund	3,000.00
Donations	998,608.82
Elementary Soccer	1,717.50
Field Rental	
Concession	908.20
Field Rental - Other	28,310.00
Total Field Rental	<u>29,218.20</u>
Golf Tournament	11,230.00
GRAP Lease Agreement	102,000.00
Interest Income	728.26
Little Kicks	26,955.50
Mighty Kicks	2,000.00
MYSL - Sale of Club Proceeds	355.38
Retail Sales	22,973.53
Scholarship Revenue	0.00
Sponsorship	1,000.00
Uniform Fees - Travel & Academy	77,006.47
Total Other Income	<u>1,276,793.66</u>
Other Expense	
Employee Per Diem	2,815.00
Fraudulant Credit Card Charges	-41.99
Interest Expense	261,019.26
Non Resident Fee	5,570.00
Total Other Expense	<u>269,362.27</u>
Net Other Income	<u>1,007,431.39</u>
Net Income	<u><u>486,075.85</u></u>